

Activity & Income Analysis by Procedure Group
Appendix 1 i

| 2017/18 Procedure Group | June | | | | | | April - June | | | | | |
|-----------------------------------|--------------|--------------|-------------|-----------------|---------------|--------------|--------------|--------------|-------------|-----------------|----------------|---------------|
| | Activity | | | Income (£000's) | | | Activity | | | Income (£000's) | | |
| | Plan | Actual | Var | Plan | Actual | Var | Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD |
| Aneurysm | 15 | 18 | 3 | £288 | £390 | £101 | 43 | 48 | 5 | £826 | £1,018 | £191 |
| CABG | 77 | 70 | (7) | £953 | £842 | (£110) | 222 | 249 | 27 | £2,759 | £2,884 | £125 |
| CABG & Valve | 20 | 19 | (1) | £319 | £299 | (£21) | 56 | 48 | (8) | £894 | £799 | (£95) |
| CABG & Valve Re-do | 2 | 2 | 0 | £14 | £50 | £36 | 6 | 2 | (4) | £41 | £50 | £9 |
| Cardiac Complex | 3 | 2 | (1) | £45 | £19 | (£26) | 8 | 9 | 1 | £120 | £100 | (£20) |
| Cardiac Other Procedures | 14 | 13 | (1) | £48 | £60 | £12 | 42 | 58 | 16 | £142 | £321 | £179 |
| Cardiac Valve | 45 | 43 | (2) | £690 | £689 | (£1) | 129 | 119 | (10) | £1,977 | £1,766 | (£212) |
| Cardiac TAVI | 2 | 3 | 1 | £24 | £46 | £21 | 6 | 6 | 0 | £73 | £89 | £15 |
| Total Cardiac Surgery | 178 | 170 | (8) | £2,381 | £2,394 | £13 | 512 | 539 | 27 | £6,832 | £7,026 | £194 |
| Thoracic - Complex | 77 | 58 | (19) | £731 | £590 | (£141) | 210 | 195 | (15) | £1,995 | £1,777 | (£218) |
| Thoracic - Intermediate | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| Thoracic Major | 9 | 9 | 0 | £50 | £66 | £16 | 25 | 19 | (6) | £140 | £143 | £3 |
| Thoracic Other Procedures | 30 | 38 | 8 | £84 | £111 | £27 | 84 | 105 | 21 | £235 | £337 | £102 |
| Total Thoracic Surgery | 116 | 105 | (11) | £866 | £767 | (£99) | 319 | 319 | 0 | £2,370 | £2,257 | (£113) |
| Oesopagus Complex | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| Stomach Very Complex | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| Upper GI - Other | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| Total Upper GI | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| Dental | 3 | 3 | (0) | £2 | £2 | (£0) | 10 | 11 | 2 | £6 | £10 | £3 |
| Total Surgery Directorate | 297 | 278 | (19) | £3,249 | £3,163 | (£86) | 841 | 869 | 29 | £9,208 | £9,293 | £84 |
| Angioplasty | 191 | 175 | (16) | £706 | £619 | (£87) | 531 | 528 | (3) | £1,957 | £1,887 | (£70) |
| Cardiac Disorders | 70 | 62 | (8) | £97 | £78 | (£20) | 194 | 186 | (8) | £269 | £228 | (£41) |
| Cardiology Other | 36 | 26 | (10) | £43 | £23 | (£19) | 101 | 89 | (12) | £118 | £206 | £88 |
| Catheter | 161 | 194 | 33 | £337 | £421 | £84 | 447 | 523 | 76 | £935 | £1,197 | £262 |
| EBUS | 36 | 31 | (5) | £73 | £107 | £34 | 101 | 91 | (10) | £204 | £335 | £131 |
| EP Studies | 141 | 104 | (37) | £375 | £304 | (£71) | 390 | 277 | (113) | £1,039 | £806 | (£233) |
| Pacing | 132 | 134 | 2 | £648 | £709 | £61 | 366 | 364 | (2) | £1,796 | £1,924 | £128 |
| PASD | 4 | 5 | 1 | £17 | £14 | (£3) | 11 | 9 | (2) | £47 | £26 | (£21) |
| Respiratory Other | 39 | 35 | (4) | £47 | £45 | (£2) | 108 | 102 | (6) | £129 | £131 | £2 |
| Cardiology TAVI | 10 | 11 | 1 | £92 | £109 | £17 | 27 | 31 | 4 | £254 | £298 | £44 |
| Total Medicine Directorate | 820 | 777 | (43) | £2,434 | £2,430 | (£4) | 2,276 | 2,200 | (76) | £6,746 | £7,036 | £290 |
| PbR Exclusions - CF | 31 | 27 | (4) | £436 | £482 | £46 | 86 | 83 | (3) | £1,400 | £1,446 | £46 |
| Planned Procedure Not Carried Out | 29 | 21 | (8) | £3 | £1 | (£2) | 78 | 83 | 5 | £9 | £7 | (£2) |
| Total Exclusions | 60 | 48 | (12) | £439 | £483 | £44 | 164 | 166 | 2 | £1,409 | £1,453 | £44 |
| Total Spells | 1,177 | 1,103 | (74) | £6,123 | £6,076 | (£46) | 3,281 | 3,235 | (46) | £17,363 | £17,782 | £418 |

Activity & Income Analysis by Procedure Group (cont'd)
Appendix 1 ii

| 2017/18 Procedure Group | June | | | | | | April - June | | | | | |
|-------------------------------|---------------|---------------|--------------|-----------------|----------------|---------------|---------------|---------------|------------|-----------------|----------------|-------------|
| | Activity | | | Income (£000's) | | | Activity | | | Income (£000's) | | |
| | Plan | Actual | Var | Plan | Actual | Var | Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD |
| Other Activity | | | | | | | | | | | | |
| Clinical Services Outpatients | 2 | 29 | 27 | (£0) | £3 | £4 | 6 | 71 | 65 | £1 | £8 | £8 |
| Medicine Outpatients | 4,805 | 4,680 | (125) | £560 | £466 | (£94) | 13,322 | 14,297 | 975 | £1,551 | £1,502 | (£49) |
| Surgery Outpatients | 1,085 | 1,193 | 108 | £172 | £224 | £52 | 3,009 | 3,481 | 472 | £477 | £632 | £155 |
| Outpatient Radiology | 1,462 | 1,375 | (87) | £195 | £196 | £0 | 4,054 | 3,840 | (214) | £542 | £513 | (£29) |
| Radiology External Referrals | 460 | 1,020 | 560 | £109 | £224 | £114 | 460 | 1,020 | 560 | £109 | £224 | £114 |
| Outpatient Other | 1,561 | 426 | (1,135) | £183 | £56 | (£127) | 3,148 | 2,157 | (991) | £422 | £149 | (£273) |
| Critical Care | 909 | 885 | (24) | £1,182 | £1,139 | (£43) | 2,823 | 2,833 | 10 | £3,670 | £3,711 | £41 |
| Devices | 196 | 186 | (10) | £1,482 | £1,310 | (£172) | 541 | 515 | (26) | £4,102 | £3,810 | (£292) |
| Drugs | 0 | 0 | 0 | £411 | £417 | £6 | 0 | 0 | 0 | £1,177 | £1,233 | £56 |
| PPCI Top-up | 143 | 115 | (28) | £32 | £16 | (£16) | 397 | 366 | (31) | £72 | £58 | (£14) |
| Excess Bed Days | 109 | 75 | (34) | £45 | £20 | (£25) | 310 | 292 | (18) | £96 | £74 | (£22) |
| Other Adjustments | 0 | 0 | 0 | (45) | £44 | £89 | 0 | 0 | 0 | £86 | £208 | £123 |
| CQUIN | 0 | 0 | 0 | £131 | £166 | £35 | 0 | 0 | 0 | £393 | £428 | £35 |
| Block Contract Adjustment | 0 | 0 | 0 | £0 | £19 | £19 | 0 | 0 | 0 | £0 | (£119) | (£119) |
| Total | 11,909 | 11,087 | (822) | £10,580 | £10,376 | (£204) | 31,351 | 32,107 | 756 | £30,061 | £30,212 | £151 |

| Other Direct Income | Inpatient Activity | | | Income (£000's) | | | Inpatient Activity | | | Income (£000's) | | |
|----------------------------|--------------------|---------------|--------------|-----------------|----------------|--------------|--------------------|---------------|------------|-----------------|----------------|-------------|
| | Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD |
| Knowsley CVD | 0 | 0 | 0 | £155 | £155 | £0 | 0 | 0 | 0 | £466 | £466 | £0 |
| Knowlsey COPD | 0 | 0 | 0 | £185 | £142 | (£43) | 0 | 0 | 0 | £555 | £485 | (£70) |
| Knowsley Community Scans | 0 | 0 | 0 | £2 | £1 | (£1) | 0 | 0 | 0 | £6 | £10 | £4 |
| Southport Cardiology Pilot | 0 | 0 | 0 | £0 | £15 | £15 | 0 | 0 | 0 | £0 | £15 | £15 |
| Overseas Patients | 0 | 0 | 0 | £0 | £4 | £4 | 0 | 0 | 0 | £0 | £30 | £30 |
| Non NHS Prescription | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| DVLA | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| NHS Injury Scheme | 0 | 0 | 0 | £0 | £0 | £0 | 0 | 0 | 0 | £0 | £0 | £0 |
| Long Stay | 0 | 0 | 0 | £0 | £211 | £211 | 0 | 0 | 0 | £0 | £0 | £0 |
| Misc Inc | 0 | 0 | 0 | £0 | £9 | £9 | 0 | 0 | 0 | £0 | £10 | £10 |
| Total Direct Income | 11,909 | 11,087 | (822) | £10,922 | £10,912 | (£10) | 31,351 | 32,107 | 756 | £31,087 | £31,226 | £139 |

Activity & Income Analysis by Point of Delivery

Appendix 2i

| Point of Delivery | June | | | | | |
|------------------------------|--------------------|---------------|--------------|-----------------|----------------|---------------|
| | Inpatient Activity | | | Income (£000's) | | |
| | Plan | Actual | Var | Plan | Actual | Var |
| Day Case | 403 | 395 | (8) | £802 | £894 | £92 |
| Elective | 345 | 319 | (26) | £2,592 | £2,514 | (£78) |
| Non elective | 398 | 362 | (36) | £2,293 | £2,186 | (£107) |
| Excess Bed Days | 109 | 75 | (34) | £45 | £20 | (£25) |
| OP First Attenders | 1,669 | 1,554 | (115) | £357 | £336 | (£22) |
| OP Follow Ups | 4,224 | 3,902 | (322) | £374 | £358 | (£16) |
| Outpatient Radiology | 1,462 | 1,375 | (87) | £195 | £196 | £0 |
| Radiology External Referrals | 460 | 1,020 | 560 | £109 | £224 | £114 |
| Outpatient Other | 1,561 | 872 | (689) | £183 | £56 | (£127) |
| Critical Care | 909 | 885 | (24) | £1,182 | £1,138 | (£44) |
| Devices | 196 | 186 | (10) | £1,482 | £1,310 | (£172) |
| Drugs | 0 | 0 | 0 | £411 | £417 | £6 |
| Cystic Fibrosis | 31 | 27 | (4) | £436 | £482 | £46 |
| PPCI Top-up | 143 | 115 | (28) | £32 | £16 | (£16) |
| Other Adjustments | 0 | 0 | 0 | (45) | £44 | £89 |
| CQUIN | 0 | 0 | 0 | £131 | £167 | £35 |
| Block Contract Adjustment | 0 | 0 | 0 | £0 | £19 | £19 |
| Total | 11,909 | 11,087 | (822) | £10,580 | £10,376 | (£204) |

| Other Direct Income | Inpatient Activity | | | Income (£000's) | | |
|----------------------------|--------------------|---------------|--------------|-----------------|----------------|--------------|
| | Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD |
| Knowsley CVD | 0 | 0 | 0 | £155 | £155 | £0 |
| Knowsley COPD | 0 | 0 | 0 | £185 | £142 | (£43) |
| Knowsley Community Scans | 0 | 0 | 0 | £2 | £1 | (£1) |
| Overseas Patients | 0 | 0 | 0 | £0 | £15 | £15 |
| Non NHS Prescription | 0 | 0 | 0 | £0 | £4 | £4 |
| DVLA | 0 | 0 | 0 | £0 | £0 | £0 |
| NHS Injury Scheme | 0 | 0 | 0 | £0 | £0 | £0 |
| Prior Long Stay | 0 | 0 | 0 | £0 | £0 | £0 |
| Long Stay | 0 | 0 | 0 | £0 | £211 | £211 |
| Misc Inc | 0 | 0 | 0 | £0 | £9 | £9 |
| Total Direct Income | 11,909 | 11,087 | (822) | £10,922 | £10,912 | (£10) |

| April - June | | | | | |
|--------------------|---------------|------------|-----------------|----------------|-------------|
| Inpatient Activity | | | Income (£000's) | | |
| Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD |
| 1,120 | 1,086 | (34) | £2,226 | £2,519 | £294 |
| 965 | 979 | 14 | £7,290 | £7,457 | £167 |
| 1,110 | 1,087 | (23) | £6,448 | £6,359 | (£89) |
| 310 | 292 | (18) | £96 | £74 | (£22) |
| 4,628 | 4,642 | 14 | £990 | £987 | (£3) |
| 11,710 | 12,761 | 1,051 | £1,038 | £1,155 | £117 |
| 4,054 | 3,840 | (214) | £542 | £513 | (£29) |
| 460 | 1,020 | 560 | £109 | £224 | £114 |
| 3,148 | 2,603 | (545) | £422 | £149 | (£273) |
| 2,823 | 2,833 | 10 | £3,670 | £3,711 | £41 |
| 541 | 515 | (26) | £4,102 | £3,810 | (£292) |
| 0 | 0 | 0 | £1,177 | £1,233 | £56 |
| 86 | 83 | (3) | £1,400 | £1,446 | £46 |
| 397 | 366 | (31) | £72 | £58 | (£14) |
| 0 | 0 | 0 | 86 | £208 | £123 |
| 0 | 0 | 0 | £393 | £428 | £35 |
| 0 | 0 | 0 | 0 | (£119) | (£119) |
| 31,351 | 32,107 | 756 | £30,061 | £30,212 | £151 |

| Inpatient Activity | | | Income (£000's) | | |
|--------------------|---------------|------------|-----------------|----------------|-------------|
| Plan YTD | Actual YTD | Var YTD | Plan YTD | Actual YTD | Var YTD |
| 0 | 0 | 0 | £466 | £466 | £0 |
| 0 | 0 | 0 | £555 | £485 | (£70) |
| 0 | 0 | 0 | £6 | £10 | £4 |
| 0 | 0 | 0 | £0 | £15 | £15 |
| 0 | 0 | 0 | £0 | £30 | £30 |
| 0 | 0 | 0 | £0 | £0 | £0 |
| 0 | 0 | 0 | £0 | £0 | £0 |
| 0 | 0 | 0 | £0 | £0 | £0 |
| 0 | 0 | 0 | £0 | £0 | £0 |
| 0 | 0 | 0 | £0 | £10 | £10 |
| 31,351 | 32,107 | 756 | £31,087 | £31,226 | £139 |

Income Analysis by Commissioner**Appendix 2ii**

| Income | YTD Plan £000's | YTD Actual £000's | YTD Var £000's |
|--|----------------------------|------------------------------|---------------------------|
| NHS England - Tertiary Contract | £20,735 | £20,712 | (£23) |
| North West CCGs, inc Acting as One | £3,933 | £4,327 | £394 |
| WHSSC | £4,277 | £3,947 | (£329) |
| IoM | £897 | £798 | (£99) |
| Private Patients | £818 | £767 | (£51) |
| Other Patient Related Income | £1,246 | £1,442 | £196 |
| Non Patient Related Income | £2,157 | £2,160 | £3 |
| Total Income (Excluding Income from Donated Assets) | £34,063 | £34,153 | £91 |

Analysis of Staffing Costs Compared to Plan (In Month and Year to Date)

Appendix 3

| Staffing Costs | In Month | | | | | | | | Staffing Detail | FTE | | |
|--------------------|----------------|-----------------------|-------------------|-----------------|------------------|----------------|-----------------|--------------------|--------------------|--------------|---------------|-----------------|
| | Plan £000's | Substantive £000's | + Hours £000's | Locum £000's | Agency £000's | Bank £000's | Total £000's | Variance £000's | | Plan FTE | Actual FTE | Variance FTE |
| Medical Staff | (1,642) | (1,417) | (119) | (28) | 0 | 0 | (1,564) | 78 | Medical Staff | 162 | 147 | (15) |
| Nursing | (1,950) | (1,880) | 0 | (41) | (82) | (9) | (2,013) | (63) | Nursing | 580 | 534 | (46) |
| Scientific | (872) | (811) | 0 | (30) | (1) | (11) | (853) | 19 | Scientific | 256 | 240 | (16) |
| Other Clinical | (391) | (377) | 0 | 2 | (21) | (4) | (401) | (9) | Other Clinical | 190 | 186 | (5) |
| Support Staff | (198) | (162) | 0 | (10) | (18) | (1) | (191) | 7 | Support Staff | 92 | 88 | (3) |
| Non Clinical Staff | (949) | (848) | 0 | (73) | (12) | (5) | (938) | 11 | Non Clinical Staff | 324 | 313 | (11) |
| Other | (173) | (138) | 0 | 0 | 0 | 0 | (138) | 35 | Other | 0 | 0 | 0 |
| Total | (6,174) | (5,634) | (119) | (179) | (134) | (31) | (6,097) | 77 | Total | 1,604 | 1,508 | (96) |

| Staffing Costs | Year to Date | | | | | | | |
|-----------------------|-----------------|-----------------------|-------------------|------------------|----------------|--------------------|-----------------|--------------------|
| | Plan £000's | Substantive £000's | + Hours £000's | Agency £000's | Bank £000's | Overtime £000's | Total £000's | Variance £000's |
| Medical Staff | (4,955) | (4,352) | (318) | (62) | 0 | 0 | (4,732) | 223 |
| Nursing | (5,800) | (5,496) | 0 | (151) | (266) | (29) | (5,943) | (142) |
| Scientific | (2,628) | (2,538) | 0 | (15) | (5) | (32) | (2,590) | 37 |
| Other Clinical | (1,200) | (1,178) | 0 | 2 | (81) | (13) | (1,270) | (70) |
| Support Staff | (593) | (509) | 0 | (17) | (56) | (2) | (585) | 7 |
| Non Clinical Staff | (2,838) | (2,492) | 0 | (207) | (42) | (18) | (2,758) | 80 |
| Agency / Pay Reserves | (508) | (581) | 0 | 0 | 0 | 0 | (581) | (73) |
| Total | (18,522) | (17,146) | (318) | (451) | (450) | (95) | (18,460) | 63 |

Use of Resources - June 17

Appendix 4

| Use of Resources Rating | Plan YTD | Actual YTD | Variance YTD |
|--|----------|------------|--------------|
| Capital Service | | | |
| Revenue available for Capital Service | 2,505 | 2,511 | 6 |
| Total Capital Service | 692 | 688 | -4 |
| Capital Service Metric | 3.62 | 3.65 | -1.50 |
| Capital Service Cover Rating | 1 | 1 | |
| Liquidity | | | |
| Cash for CoS Liquidity Purpose | -5,540 | -4,921 | 619 |
| Operating Expenses within EBITDA | -31,570 | -31,647 | -77 |
| Liquidity Metric (Days) | -15.969 | -14.15 | 1.82 |
| Liquidity Rating | 4 | 4 | |
| I&E Margin (incl STF) | | | |
| Surplus/deficit adjusted for donations and asset disposals | 769 | 771 | 2 |
| Total operating and non-operating income | 34,064 | 34,155 | 91 |
| I&E Margin Metric % | 2.26% | 2.26% | 2.20% |
| I&E Margin (incl STF) | 1 | 1 | |
| Variance in I&E Margin (excl STF) | | | |
| I&E Margin | | 1.10% | |
| I&E Margin variance from Plan | | 0.00% | |
| Variance in I&E Margin (excl STF) | | 1 | |
| Agency Rating | | | |
| Agency staff total | 564 | 449 | -115 |
| Agency Ceiling | 562 | 562 | 0 |
| Agency % | 0.40% | -20.10% | -20.50% |
| Agency Rating | 2 | 1 | |
| | | | |
| Use of Resources Rating | 3 | 3 | |

Current Trading - Income Statement for Period Ended 30th June 2017

Appendix 5

| In Month Actual 30th June 2016 | YTD Actual in month 30th June 2016 | Description | 2017/18 Plan version £'000 | Month | | | | Year to Date | | | |
|--------------------------------------|---|---|-------------------------------|-----------------|-----------------|-------------------|--|-----------------|-----------------|-------------------|--|
| | | | | Plan £'000 | Actual £'000 | Variance £'000 | | Plan £'000 | Actual £'000 | Variance £'000 | |
| 1,161 | 3,353 | Inpatient Activity | 16,189 | 1,205 | 1,139 | (66) | | 3,377 | 3,336 | (41) | |
| 8,077 | 23,572 | Outpatient Activity | 96,858 | 9,375 | 8,277 | (1,098) | | 23,999 | 23,846 | (153) | |
| 22 | 63 | Number of Working Days | 253 | 22 | 22 | 0 | | 61 | 61 | 0 | |
| 1,388 | 1,388 | FTE's | 1,600 | 1,604 | 1,508 | (96) | | 1,604 | 1,508 | (96) | |
| 10,229 | 28,410 | Direct Patient related Revenue | 126,940 | 10,921 | 10,912 | (9) | | 31,087 | 31,226 | 138 | |
| 267 | 735 | Private Patients Revenue | 3,273 | 273 | 270 | (3) | | 818 | 767 | (51) | |
| 683 | 1,936 | Non Patient Related Revenue | 10,210 | 646 | 653 | 6 | | 2,157 | 2,160 | 3 | |
| 11,178 | 31,082 | Total operating income | 140,423 | 11,841 | 11,835 | (5) | | 34,063 | 34,153 | 91 | |
| (5,560) | (17,480) | Employee Expenses | (73,937) | (6,174) | (6,097) | 77 | | (18,522) | (18,460) | 63 | |
| (624) | (1,919) | Drugs | (8,737) | (779) | (721) | 58 | | (2,235) | (2,217) | 19 | |
| (2,960) | (8,223) | Clinical supplies | (33,439) | (2,846) | (2,895) | (48) | | (8,191) | (8,117) | 74 | |
| (228) | (660) | Non-clinical supplies | (2,967) | (211) | (250) | (39) | | (682) | (781) | (100) | |
| (9,372) | (28,282) | Total Direct Costs | (119,080) | (10,011) | (9,963) | 48 | | (29,631) | (29,575) | 56 | |
| 1,806 | 2,800 | Gross Profit | 21,343 | 1,830 | 1,872 | 42 | | 4,432 | 4,579 | 146 | |
| 16.2% | 9.0% | Gross Profit Margin | 15.2% | 15.5% | 15.8% | | | 13.0% | 13.4% | | |
| | | Overheads | | | | | | | | | |
| (191) | (528) | Establishment expense | (1,096) | (91) | (108) | (17) | | (273) | (331) | (58) | |
| (366) | (1,113) | Premises & Fixed Plant expense | (4,271) | (368) | (371) | (3) | | (1,104) | (1,173) | (69) | |
| (38) | (93) | Consultancy fees expense | (332) | (28) | (19) | 9 | | (84) | (64) | 20 | |
| (84) | (252) | CNST Contributions | (1,106) | (92) | (93) | (0) | | (277) | (278) | (1) | |
| (17) | (164) | Misc. other Operating Expenses | (771) | (67) | (74) | (6) | | (201) | (224) | (22) | |
| | | | | - | 0 | | | - | 0 | | |
| (696) | (2,150) | Total overhead expenses | (7,577) | (647) | (665) | (18) | | (1,939) | (2,070) | (131) | |
| 1,110 | 650 | EBITDA | 13,766 | 1,183 | 1,207 | 24 | | 2,493 | 2,508 | 15 | |
| 9.9% | 2.1% | EBITDA Margin | 9.8% | 10.0% | 10.2% | | | 7.3% | 7.3% | | |
| (389) | (1,167) | Depreciation and amortisation | (4,651) | (388) | (388) | 0 | | (1,164) | (1,164) | 0 | |
| (6) | (4) | Profit (loss) on asset disposal | 0 | 0 | 0 | 0 | | 0 | (2) | (2) | |
| 3 | 8 | Interest Receivable | 36 | 3 | 1 | (2) | | 9 | 3 | (6) | |
| (2) | (6) | Interest Payable on Loans & Leases | (18) | (2) | (3) | (2) | | (5) | (8) | (4) | |
| (194) | (584) | PDC dividend | (2,335) | (195) | (195) | 0 | | (584) | (584) | 0 | |
| 0 | 0 | Impairments & Restructuring | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | |
| 17 | 24 | Income from Donated Assets | 65 | 5 | 0 | (5) | | 16 | 0 | (16) | |
| 539 | (1,080) | Net Surplus / (Deficit) | 6,863 | 607 | 622 | 15 | | 766 | 753 | (12) | |
| 4.8% | -3.5% | Net Surplus Margin | 4.9% | 5.1% | 5.3% | | | 2.2% | 2.2% | | |
| 539 | (1,080) | Normalised Net Surplus / (Deficit) | 6,863 | 607 | 622 | 15 | | 766 | 753 | (12) | |

Control Total for NHS Improvement Plan Surplus / Deficit

609 628 20

769 771 2

Statement of Financial Position (Balance Sheet) as at 30 June 2017

Appendix 6

| Balance at 31/03/17 £000 | | Current Month | | | |
|--------------------------------|--|------------------------------------|--------------------------------------|------------------------------------|-------------------------------------|
| | | 31 May 2017 Plan YTD £000 | 31 May 2017 Actual YTD £000 | Variance to Plan YTD £000 | Movement for Year YTD £000 |
| | Non Current Assets | | | | |
| 665 | Non-Current Assets - Intangible Assets | 721 | 635 | (86) | (30) |
| 78,666 | Non-Current Assets - Tangible Assets | 77,734 | 78,227 | 493 | (439) |
| 37 | Non-Current Assets - Financial Assets | 18 | 37 | 19 | 0 |
| 79,368 | Total Non Current Assets | 78,473 | 78,899 | 426 | (469) |
| | Current Assets | | | | |
| 3,746 | Inventories | 2,861 | 3,886 | 1,025 | 140 |
| | Trade and Other Receivables:- | | | | |
| 3,209 | NHS Trade Receivables | 1,643 | 2,926 | 1,283 | (283) |
| 1,954 | Non-NHS Trade Receivables | 1,918 | 3,639 | 1,721 | 1,685 |
| 999 | Other Receivables | 837 | 1,588 | 751 | 589 |
| (908) | Provision for the Impairment of Receivables | (908) | (810) | 98 | 98 |
| 2,577 | Accrued Income | 1,539 | 2,920 | 1,381 | 343 |
| 4,868 | Cash & Cash Equivalents | 6,210 | 4,257 | (1,953) | (611) |
| 5 | Non Current Assets Held for Sale | 31 | 4 | (27) | (1) |
| 16,450 | Total Current Assets | 14,131 | 18,410 | 4,279 | 1,960 |
| 95,818 | Total Assets | 92,604 | 97,309 | 4,705 | 1,491 |
| | Trade and Other Payables:- | | | | |
| (1,537) | Trade and other payables: NHS | (1,755) | (2,083) | (328) | (546) |
| (5,263) | Trade and other payables: Non NHS | (3,535) | (4,197) | (662) | 1,066 |
| (1,154) | Trade and other payables: capital | (775) | (352) | 423 | 802 |
| (6,533) | Accruals | (6,535) | (7,758) | (1,223) | (1,225) |
| (2,437) | Other Payables | (2,613) | (3,102) | (489) | (665) |
| (394) | Borrowings | (404) | (401) | 3 | (7) |
| (582) | Provisions | (1,046) | (835) | 211 | (253) |
| (789) | Deferred income | (116) | (713) | (597) | 76 |
| (2,239) | Net Current Assets/ (Liabilities) | (2,648) | (1,031) | 1,617 | 1,208 |
| 77,129 | Total Assets less Current Liabilities | 75,825 | 77,868 | 2,043 | 739 |
| (653) | Borrowings | (450) | (550) | (100) | 103 |
| (125) | Provisions | (79) | (125) | (46) | 0 |
| 0 | Deferred income | (508) | (91) | 417 | (91) |
| 76,351 | Total Assets Employed | 74,788 | 77,102 | 2,314 | 751 |
| 63,322 | Public Dividend Capital | 63,322 | 63,322 | 0 | 0 |
| 14,169 | Revaluation Reserve | 14,497 | 14,168 | (329) | (1) |
| | Income and Expenditure Account | | | | |
| -1,140 | Retained Earnings | (3,031) | (388) | 2,643 | 752 |
| 76,351 | Total Taxpayers Equity | 74,788 | 77,102 | 2,314 | 751 |

Current Trading - Cashflow Statement as at 30 June 2017

Appendix 7

| 31st March 2017 | Cashflow Statement Month | Year to Date | | |
|--------------------|---|--------------|------------------|--------------------|
| | | Plan £000's | Actual £000's | Variance £000's |
| 7,856 | Opening Balance | 6,217 | 4,868 | (1,349) |
| 6,209 | EBITDA | 2,494 | 2,507 | 13 |
| | Movements in Working Capital: | | | |
| (742) | (Increase)/Decrease in Inventories | - | (140) | (140) |
| (1,203) | (Increase)/Decrease in Receivables (including accrued income) | (383) | (2,445) | (2,062) |
| 695 | Increase/(Decrease) in Payables and accruals | (186) | 798 | 984 |
| (210) | Increase/(Decrease) in other liabilities | - | 15 | 15 |
| (648) | (Increase)/Decrease in Current Provisions | - | 253 | 253 |
| (2,108) | Increase/(Decrease) in Working Capital | (569) | (1,519) | (950) |
| 4,101 | Net Cash Inflow/(Outflow) from Operating Activities | 1,925 | 988 | (937) |
| (4,762) | Capital Expenditure (including capital payables) | (1,853) | (1,498) | 355 |
| (4,762) | Net Cash Inflow/(Outflow) from Investing Activities | (1,853) | (1,498) | 355 |
| (661) | Cashflow before Financing | 72 | (510) | (582) |
| (2,202) | PDC Dividends Paid | - | - | - |
| | PDC Capital received/(repaid) | - | - | - |
| 19 | Interest received on Cash Balances | 11 | 3 | (8) |
| (235) | Interest element of Finance Leases | (3) | (8) | (5) |
| 32 | Loans received | - | - | - |
| (28) | Repayment of Loans & Leases | (102) | (96) | 6 |
| 87 | Donations received in cash | 15 | - | (15) |
| (2,327) | Net Cash Inflow/(Outflow) from Financing | (79) | (101) | (22) |
| | Other movements | - | - | - |
| (2,988) | Net Cash Inflow/Outflow | (7) | (611) | (604) |
| 4,868 | Closing Balance | 6,210 | 4,257 | (1,953) |

Investments, Receivable & Debtors as at 30th June 17

Appendix 8

| Investment held with: | Interest Rate | Value of Investment £ | Interest YTD £ | Annual Equivalent Interest £'000 | Management Charges |
|-----------------------|---------------|-----------------------|----------------|----------------------------------|--------------------|
| GBS Account | 0.14% | 4,251,554 | 2,674 | 10,696 | |
| National Loans Fund | | | | | |
| Total | | 4,251,554 | 2,674 | 10,696 | 0 |

| | YTD Plan £'000 | YTD Actual £'000 | Variance £'000 |
|---|-------------------|---------------------|-------------------|
| NHS Receivables | 1,643 | 2,926 | 1,283 |
| Non-NHS Trade Receivables | 1,918 | 3,639 | 1721 |
| Other Receivables | 837 | 1588 | 751 |
| Provision for the Impairment of Receivables | -908 | -810 | 98 |
| Accrued Income | 1539 | 2,920 | 1381 |
| TOTAL | 5,029 | 10,263 | 5,234 |

| Customer Type | Analysis of Aged Debt | | | | | | |
|----------------|-----------------------|------------------|----------------|----------------|------------------|-----------------|------------------|
| | Current £ | 1 - 30 Days £ | 31 - 60 Days £ | 61 - 90 Days £ | > 90 Days £ | Unallocated £ | Total Debt £ |
| NHS | 97,474 | 116,970 | 143,766 | 471,567 | 2,125,957 | -100 | 2,955,633 |
| Non-NHS | 327,161 | 980,860 | 397,478 | 125,280 | 1,505,837 | -215,749 | 3,120,865 |
| Total | 424,635 | 1,097,830 | 541,244 | 596,847 | 3,631,794 | -215,849 | 6,076,498 |

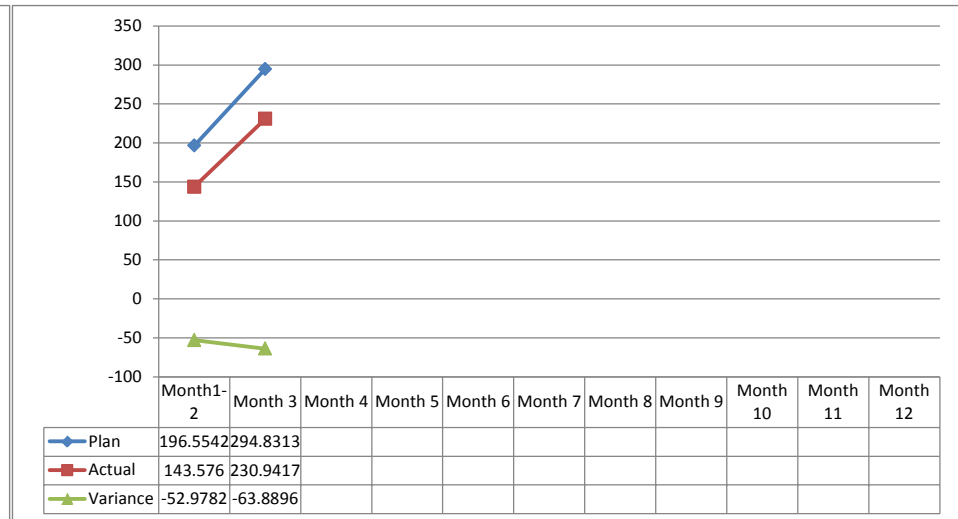
Capital Spend: Summary report
Jun-17

Appendix 9

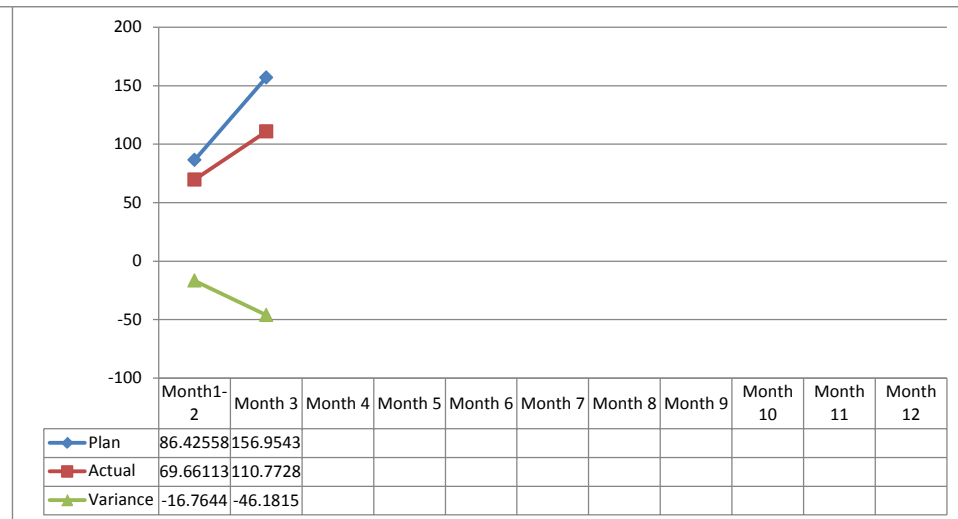
| Capital Scheme | Annual Plan £'000 | In Month £'000 | | | YTD £'000 | | | Forecast £'000 |
|---|----------------------|----------------|-----------|--------------|--------------|------------|----------------|----------------|
| | | Plan | Actual | Variance | Plan | Actual | Variance | |
| Estates Infrastructure Schemes | 725 | 61 | 91 | 30 | 182 | 198 | 16 | 853 |
| Cath Labs Replacement | 1,600 | 133 | 0 | (133) | 399 | 1 | (398) | 100 |
| IT Infrastructure Schemes | 945 | 79 | 0 | (79) | 237 | 36 | (201) | 1,351 |
| Medical Equipment | 875 | 73 | 0 | (73) | 219 | 0 | (219) | 1,330 |
| Bedside Monitoring | 900 | 300 | 0 | (300) | 900 | 394 | (506) | 430 |
| Other Schemes | 66 | 5 | (23) | (28) | 16 | 67 | 51 | 205 |
| Surgery Robot | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,428 |
| Contingency | 300 | 25 | 0 | (25) | 75 | 0 | (75) | 500 |
| Unidentified Scheme Reductions / Charitable Donations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (786) |
| Grand Total | 5,411 | 676 | 68 | (608) | 2,028 | 696 | (1,332) | 5,411 |

Appendix 10

Medicine - Recurrent CIP

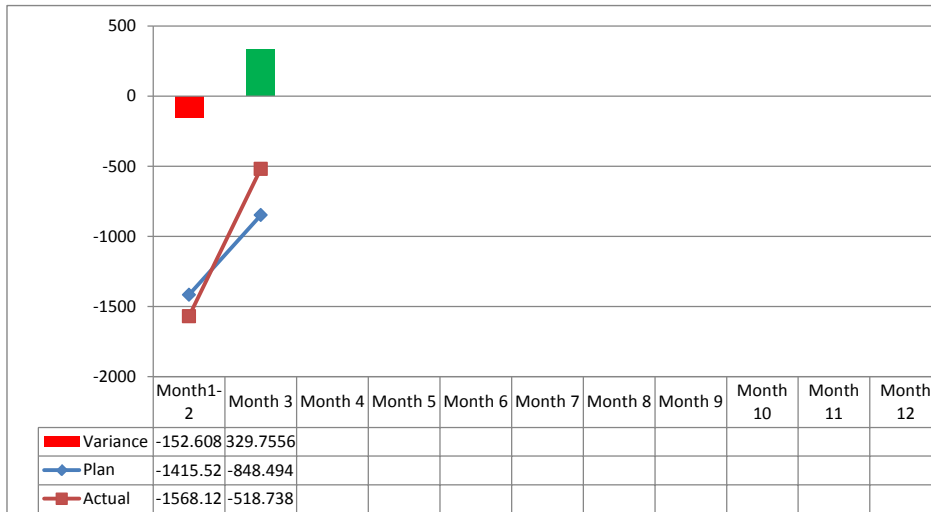


Surgery - Recurrent CIP

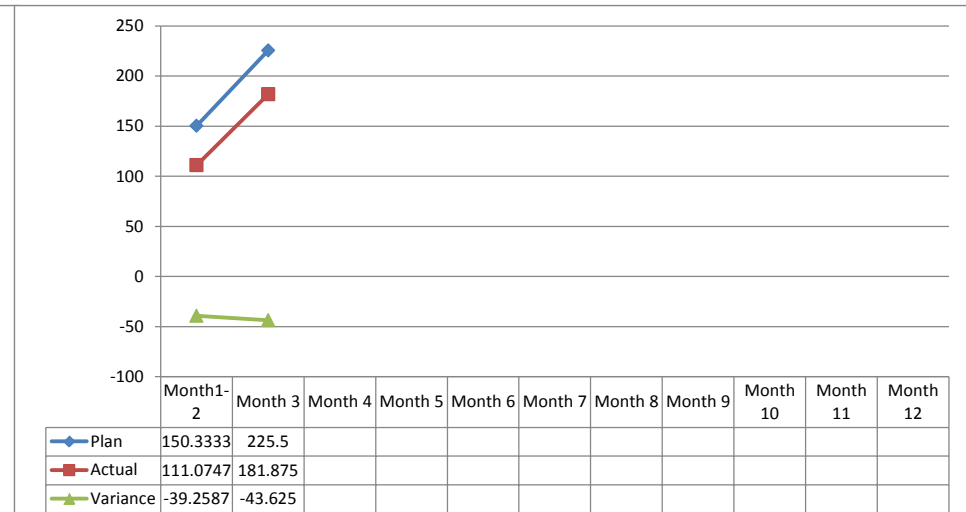


Divisional Contribution and CIP Analysis (cont)

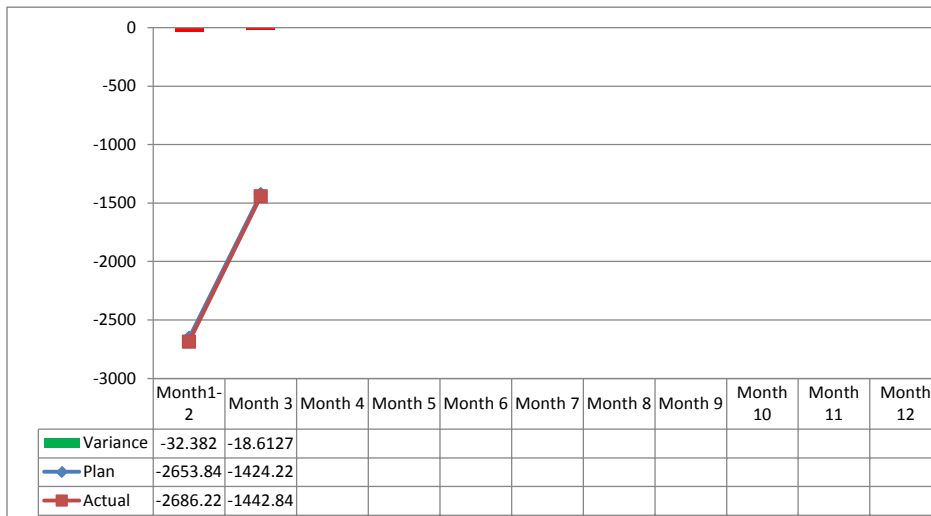
Clinical Services - Contribution



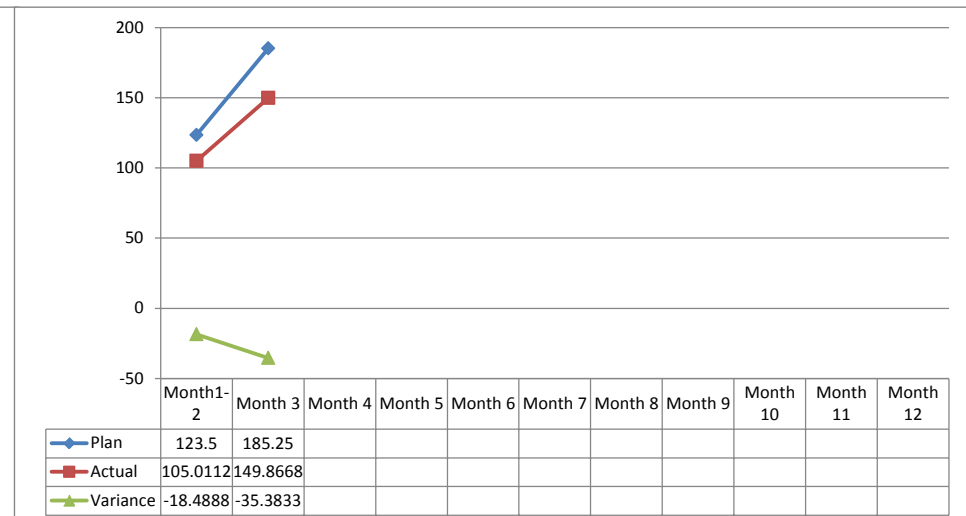
Clinical Services - Recurrent CIP



Corporate - Contribution

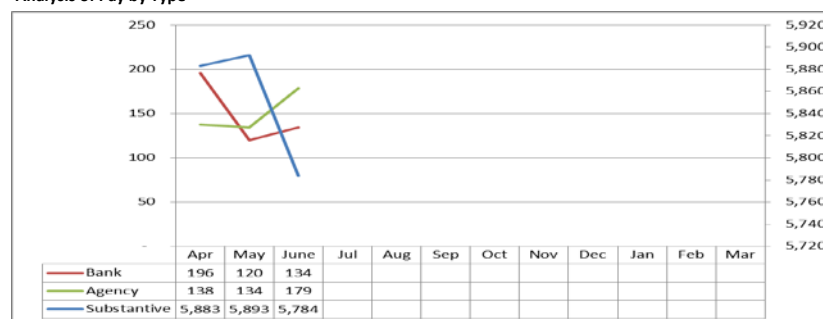


Corporate - Recurrent CIP

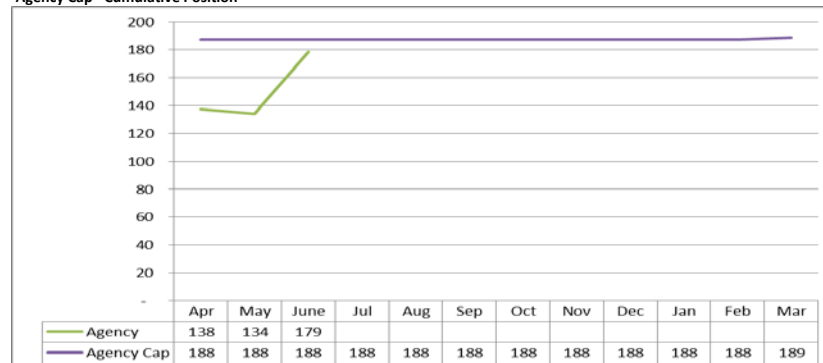


Appendix 11

Analysis of Pay by Type



Agency Cap - Cumulative Position



Direct Consumables tracked against activity levels

